

# What's Happening At Wecon Systems



Jan 2012

Volume 7, Number 1

## Welcome

To the first edition of What's Happening at Wecon Systems "WHAWS" newsletter for the year 2012. The fall season provided us with challenges to meet our manpower commitments, but on a positive point provided us with the opportunity to provide some of our customers with the completion of their projects earlier than anticipated due to the ability to compress some of our lead times. During this time period, we had technicians employed at several installations throughout the GTA as well as at installations on the East and West coasts. A diminishing economy resulted in lower than anticipated sales volumes, but finished off strong. Due to year end commitments our employees were kept busy during much of the Christmas season. We thank them for their efforts. We hope you had a great Christmas break and are ready to begin another successful year.

This past year has continued to generate new business opportunities with a couple of larger projects scheduled to begin installation early in January. As the year progressed, our customer base continued to grow. Welcome to all of our new business associates. To all of our customers and suppliers, thank you for supporting our requirements and allowing us to satisfy your material handling needs. If you have any questions, are interested in any of our products or require a material handling solution please don't hesitate to contact any of our professional sales associates. Be sure to check our website on a regular basis to view our used options and monthly specials and check the news & events tab to keep updated on what's happening at Wecon Systems.

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## Contact Us

[whaws@weconsystems.com](mailto:whaws@weconsystems.com)

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## WHAT'S HAPPENING AT WECON SYSTEMS

### Our Annual Christmas Celebration

This year's celebration took place at Victoria's Cherry Hill Restaurant, a historical venue located here in Mississauga. The ambiance is inviting and the serving staff went to great lengths to ensure our dining experience was truly enjoyable. Victoria's provides a casual dining atmosphere offering a vast array of dining combinations including a wide selection of steak and seafood cuisine. We weren't rushed which is typical with most facilities during the holiday season. We were treated to an extensive assortment of food choices with generous portions satisfying all appetites. If you are looking for somewhere to hold your next corporate event, give them a call we would highly recommend them.



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## On Going and Completed Projects

- This past fall, our installers completed the installation of a spiral conveyor at a mail distribution facility in Eastern Canada. The crew provided the installation in support of the project coordinated by one of our business partners Ryson International Inc.
- As a result of corporate growth we were asked to re-configure equipment we had previously supplied to a West coast on-line supplier of vision care products. Our installers were utilized to provide the expertise required to re-configure a segment of their existing system, as well as providing the installation for a series of new equipment supplied by the customer.
- Our installation crews had a busy Christmas season with the installation of a tire and rim handling conveyor system north of the city. The equipment supplied by our business partner TGW-Systems kept us busy throughout the Christmas period. Special thanks go out to those individuals who supported our business endeavors during that time.
- We have been awarded our first airport baggage handling system. It consists of a check-in conveyor to convey the passenger's baggage from within the public area of the terminal to the facilities baggage room. The equipment is scheduled to be installed within the month.
- Locally, the final phase at a major book distribution facility in Brampton is scheduled to be completed during the first quarter of 2012. The project originally scheduled to be undertaken at various times throughout 2011 has now been rescheduled to the New Year. We will provide the installation in support of the project that has been co-ordinated by our major business partner TGW Systems.
- Our service department has been busy keeping up with all your requests for service, upgrades and changes, but will always find the time to assist our valuable customers.
- Our sales staff and distributors remain busy quoting and continue to pursue new business opportunities. They are always available to assist and answer any customer inquiry. They can be reached at Wecon Systems by calling (905) 624-6499 or alternately they can be contacted via e-mail at:

[info@weconsystems.com](mailto:info@weconsystems.com);

[sales@weconsystems.com](mailto:sales@weconsystems.com);

[service@weconsystems.com](mailto:service@weconsystems.com).



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Wecon Systems is a Canadian conveyor manufacturing company founded in 1997. Over the years Wecon has established long term business relationships with partners such as the TGW-Group, Best Conveyors, Dorner Manufacturing Corp., Ryson International Inc., and Transnorm Systems Inc. who supply us with those specialty pieces of equipment in order to satisfy the requirements of our customers. We offer a full range of products and services from that single piece of conveyor equipment to multi-million dollar systems. Wecon prides itself in being able to provide our customers with core type material handling equipment as well as the capabilities of designing and building its own control panels to the latest CSA specifications.

To complement our in-house capabilities, we are fortunate to have a sales staff that brings with them an excess of 100 years experience to the table. This in addition to a knowledgeable and experienced mechanical and electrical engineering staff provides us with the ability to be an all encompassing single source integrator. We are able to provide our customers with "one stop shopping" offering complete packages from concept and design, to supply and non-union installation. With a large inventory of parts on hand and five service trucks on the road means your investment is looked after 24 hours a day.

We don't just sell the equipment; we are committed to making sure the product works as it was intended to. This means developing the concept, selecting the right equipment, manufacturing and installing it within budget and on schedule. We are committed to providing our customers with that ever so important after sales service and support to ensure they are completely satisfied with all aspects of the job. We stand behind and service what we sell. Our team of professionals generates "Guaranteed Results".

