

What's Happening At Wecon Systems



Oct 2011

Volume 6, Number 4

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Welcome

To the fourth and final edition of What's Happening at Wecon Systems "WHAWS" newsletter for the year 2011. As this newsletter is being written the days are becoming shorter, the nights longer and cooler weather is finally falling upon us. As the summer draws to a close, we take a moment to look back. This past summer was extremely busy for our installation and service crews. So busy in fact that on several occasions our shop personnel were called upon to help out in the field. Thanks. We are fortunate to have a team of diversified employees to call upon to help out during those times of need allowing us to keep up with our customer commitments.



During this time period, we were able to take a moment to sit back and enjoy two of our much anticipated corporate events. Our Annual B.B.Q. in July followed by our Annual Golf Tournament in August. Both were well attended and comments from those who attended were well received.

The workload of our installation activities continues to be very busy. If you have any upcoming projects we would be happy to discuss the opportunities with you or your prospective client(s). If you have a question or inquiry, don't hesitate to call. Please remember, we can always find the time to support your day-to-day needs and requirements.



To all of our customers and suppliers, thanks for supporting our requirements and allowing us to satisfy your material handling needs. Feel free to contact us at any time concerning your material handling questions or requirements. Be sure to check out the news and events tab on our webpage on a regular basis to keep updated on our current business activities.

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Annual BBQ

Our Annual BBQ was held on July 21, 2011. The event was a huge success enjoyed by all considering it was held on what was probably the hottest day of the summer. The annual event has become a much anticipated event for our customers and suppliers alike and provides us with the opportunity to say "THANK YOU". The event provided an abundance of great food and time to meet, re-acquaint and socialize with those responsible for our successes. Again, thanks to everyone who attended and to those involved in making this event such a tremendous success.



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Annual Golf Tournament

Our Annual Golf Tournament took place on August 24, 2011 at the Granite Ridge Golf Club. The tournament was well attended with a full complement of golfers. Will called in some special favors that ensured the inclement weather held off during tournament play. The day was a tremendous success with each participant treated to a great day of golf, some laughs and a terrific meal. The group consisting of Chris Boyd, Neil Boddington and Greg Farrow took home the Championship Trophy and bragging rights for the coming year. We want to thank all of you who participated, but the success of the day cannot go unmentioned without thanking those individuals and companies who generously donated gifts towards the event. THANK YOU for your continued support. If you attended, we hope you enjoyed yourselves as much as we did. A special thanks to the organizing committee and the staff of Granite Ridge Golf Club for another successful day.



On Going and Completed Projects

- The installation and commissioning of the trash line at a major newspaper distribution facility in Vaughan has been completed. The system is now fully operational with trash line feeding a compactor located external to the facility.
- The final packaging conveyor system has been installed and commissioned at a tier 2 automotive facility. The "c"-loop system was designed to provide the customer with a system incorporating a series of lift assist mechanisms to facilitate the loading of product into dunnage trays during the packaging of components. Two subsequent systems have been recently purchased.
- Phase 2 of the contract at a major book distribution facility in Brampton is drawing to a close. We are in the final stages of its installation and commissioning. Wecon provided the expertise and manpower in support of the installation for the project that was coordinated by our major business partner TGW Systems Inc.

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On Going and Completed Projects (continued)

- Locally, we are installing a new mezzanine and a conveyor system consisting of an assortment of both new and used equipment at a used clothing recycling facility. By incorporating used equipment in the design a considerable cost savings was passed on to the customer. Wecon Systems designed the system of custom chutes for this application.
- In recent months, we have supplied a considerable amount of used equipment in support of customer requirements. However, we still maintain a wide assortment of good quality used equipment in our inventory that is available for sale. This provides the customer with the option of purchasing used equipment at significant savings over new equipment. If you are looking for that special piece or simply just looking for something to help enhance your productivity please contact us for details and equipment availability.
- Our sales staff and distributors have been extremely busy quoting and actively pursuing new business opportunities. They are always available to assist and answer any customer inquiry. They can be reached at Wecon Systems by calling (905) 624-6499 or alternately they can be contacted via e-mail at:



info@weconsystems.com
sales@weconsystems.com
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New Products

Wecon Systems has developed and implemented what we call the "WE-CARE" Preventative Maintenance Program. This program was developed with our customers in mind. The goal is to prevent the failure of equipment before it actually occurs. It is designed to preserve and enhance the reliability of the customer's equipment by replacing worn components before they actually fail. The long term benefits provided by a preventative maintenance program is that it extends the life of the customer's equipment, provides improved system reliability, decreased equipment down time and improves inventory management of spare components for the customer. We offer several packages that can be tailored to fit your system requirements. Contact any of our service technicians or sales professionals to obtain additional information on this product or any other product you may require.

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WE-Care
PREVENTATIVE MAINTENANCE PROGRAM

Keeping Your Investments Running

Protect *Prolong* *Maintain* *Prevent*

WECON systems
MATERIAL HANDLING SOLUTIONS THAT WORK
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