

# What's Happening At Wecon Systems



Apr 2015

Volume 10, Number 2

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## Contact Us

whaws@weconsystems.com

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## WELCOME

To the second edition of What's Happening at Wecon Systems "WHAWS" newsletter for the year 2015. The extreme cold of this past winter seems to have drawn out longer than usual (we established the coldest February on record). Most people are anxiously waiting to see the end of winter and the onset of spring. As this newsletter is being written "spring break" has just concluded and the Vernal Equinox (first day of spring) has come and gone. As the days get longer, we are enjoying the extended periods of sunlight that accompanies the transition. People have begun to emerge from their winter activities to enjoy the arrival of the new season. Birds and animals are emerging from their hibernation routines. Trees are beginning to bud and spring bulbs are beginning to emerge and bloom as the ground begins to warm. The "boys of summer" have reported to their respective Major League Baseball training camps and the startup of the regular season is a sure sign that spring has arrived.

The spring has kept our team busy particularly in the field. They have completed several larger installations. We have been given the "go ahead" to continue the decommissioning of the e-commerce distribution center in Scarborough. During this time, our shop has been busy refurbishing a substantial amount of used equipment for several of these installation projects we have undertaken and completed.

As the year progresses, our customer base continues to grow. Welcome to our new business associates. To all of our customers and suppliers, thanks for supporting our requirements and allowing us to satisfy your material handling needs. Feel free to contact us at any time concerning your material handling questions or requirements. Be sure to regularly check the news and events tab on our web page [www.weconsystems.com](http://www.weconsystems.com) to keep updated on our current business activities.

## Enough Already

If you are like most of us you have had enough of winter. We decided to hold a team appreciation BBQ to help kick start spring. The team enjoyed the event and the chance to put the notion of winter behind us. This afforded us the opportunity to sit back and take a break away from the day to day challenges of work.



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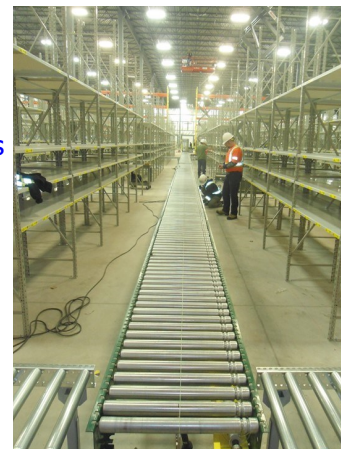
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## On-going and Completed Projects

- We have just completed the installation of a conveyor system for a new retail and distribution center specializing in farm, industrial, automotive, tools and surplus products in Milton. The project consisted of an assortment of both used and new equipment. At the completion of the project Wecon was awarded the decommissioning of the system at their former facility.
- Through one of our business partners, Kuecker Logistic Group we were awarded the installation of a carton flow, shelving and conveyor system they supplied to an ammunitions distribution facility in the Kawartha region of Central Ontario. The customer was extremely pleased with the pace of the installation and execution of the project.
- The installation of a cross dock sortation system comprised of a significant amount of used equipment at a 3PL distributor in Brampton has been completed. The system provides the customer with significant savings in the day to day manpower requirements within their facility. In addition, by incorporating used equipment in conjunction with the implementation of a new sorter they realized they could save a significant amount in the process. A win, win situation for the customer.
- We have been awarded the installation activities associated with a mini load automated storage and retrieval system (AS/RS) and the associated conveyors at a food service distribution facility in Calgary. Our installers are scheduled to commence the installation activities during the month of April.
- We continue to make headway with the installation of several car stacker projects in Metropolitan Toronto. We are waiting for the TSSA to complete and issue their documentation and associated reports pertaining to their findings and observations subject to their inspections at two of the facilities for closure.
- Customers continue to realize the benefits of incorporating used equipment into their projects as it can be supplied in most cases quicker and at a fraction of the cost over new equipment. For those projects on a tight budget, we maintain a large assortment of good quality used equipment available for sale. On-hand used equipment inventories continually change and are subject to sales volumes. Contact us for availability and details.



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## On-going and Completed Projects

If you have an installation or service inquiry, please give any of our experienced and qualified installation, service or sales staff professionals a call and they would be happy to help answer your questions. Wecon Systems is always available to assist you when it comes to answering questions concerning your conveyor or material handling inquiries. No matter the size or nature of the project you may be considering, contact any of our specialists to ensure all phases of the job are covered. They can be reached at Wecon Systems by calling (905) 624-6499 or alternately they can be contacted via e-mail through: [info@weconsystems.com](mailto:info@weconsystems.com), [service@weconsystems.com](mailto:service@weconsystems.com) or [sales@weconsystems.com](mailto:sales@weconsystems.com). Our team of professionals generates "Guaranteed Results".

## Did You Know?

We have an extensive inventory of good quality used equipment available for sale at tremendous savings and quick turnaround. This equipment is refurbished providing the customer with a product comparable to new at significant cost savings. As a supplier and integrator we offer a complete line of material handling equipment (both new and used) supported by full manufacturing and service facilities. We provide our customer(s) with one stop shopping by providing turnkey solutions to their material handling needs and requirements. If you have any questions concerning Information, sales or service support, please contact any of our sales or service professionals they will be happy to help and address your inquiries.

## New Team Member to the Shop Staff

Last fall to augment a void in the shop, Russ Lefort came to us through an employment agency to help out. During this tenure, Russ has been eager to learn and help where ever needed while gaining an understanding of our products. He has recently been added to our team to provide welding, manufacturing, assembly and testing support in the shop. Russ provides us with the extra manpower required to support our manufacturing requirements.



Please join us in welcoming Russ to the company. For those of you that have never met Russ, please take a moment to say hi and introduce yourself.

## Up Coming Events

Please check our website or keep in touch with us for upcoming events. We can be contacted at [info@weconsystems.com](mailto:info@weconsystems.com) or at the office any time.