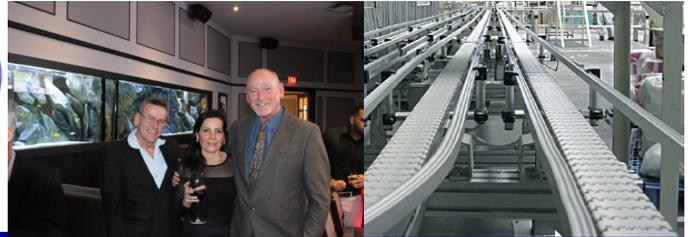


What's Happening At Wecon Systems



April 2017

Volume 12, Number 2

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- On Going and Completed Projects
- Look Whose Leaving
- New Product Line



WELCOME

To the second edition of What's Happening at Wecon Systems "WHAWS" newsletter for the year 2017. Could the ground hog have been right? Environment Canada has indicated we have just experienced the warmest February on record. In addition, the amount of snow that we have typically grown accustomed to during a "normal" winter just hasn't transpired. Regardless, if you are like most of us, people want to see the end of winter and the onset of spring. Daylight savings time has begun. As this newsletter is being written "spring break" has concluded and the Vernal Equinox (first day of spring) has come and gone. The days are getting longer making it possible for us to experience the extended periods of sunlight that accompanies the transition. People are emerging from their winter surroundings to enjoy the transition and arrival of the new season. It has provided an opportunity for those of us to get a head start on the ensuing spring chores. Birds have begun to arrive from their winter migrations and animals are emerging from their hibernation routines. Trees are beginning to bud and spring bulbs are beginning to emerge and bloom as the ground begins to warm. The golf courses have begun to open and Major League Baseball training camps have concluded followed by the startup of the regular season signifying that spring has arrived.

As winter has eclipsed into spring our teams continue to maintain a busy schedule. We thank our entire team. Manpower requirements have been juggled to provide our customers with the utmost coverage during all activities. During this time, our shop has undergone some major changes. We have taken on a new product line and are taking this opportunity to improve our capabilities without impacting production.

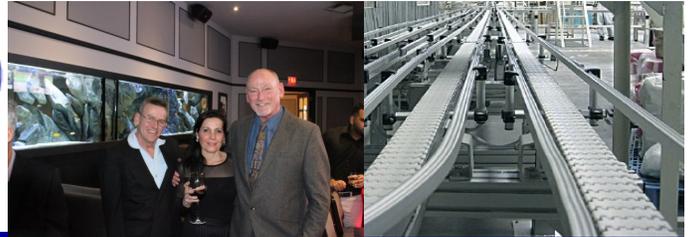
As the year progresses, our customer base continues to grow. Welcome to our new business associates. To all of our customers and suppliers, thanks for supporting our requirements and allowing us to satisfy your material handling needs. Feel free to contact us at any time concerning your material handling questions or requirements. Be sure to regularly check the news and events tab on our web page www.weconsystems.com to keep updated on our current business activities.

Contact Us

whaws@weconsystems.com

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On Going and Completed Projects

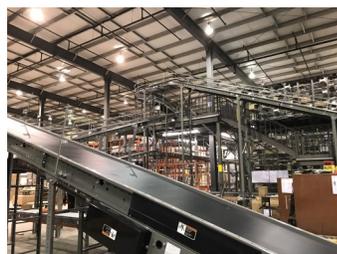
- The mechanical installation of the conveyor system supplied by a third party at the new distribution center for a group of companies representing a major Canadian retail business division north of Toronto has been completed. Wecon will continue to monitor the commissioning of the equipment and will provide customer support when required until final commissioning is completed and the project has been turned over.
- The installation of the conveyor system at a 3PL distributor in Brampton is on-going. The system is designed to provide the customer with the ability to repack product in preparation for store ready distribution. We have been called upon to provide customer support in need of their requirements until the project goes live.
- We recently completed the installation of an order fulfilling and replenishment system for a retail distribution center in Red Deer Alberta. This facility provides a unique blend of hardware, tools and agricultural supplies serving communities throughout Western Canada.
- We have large assortment of good quality used equipment available for sale at tremendous savings. Included in this is a significant amount of used 24" nominal width lineshaft conveyor in stock. This used equipment is refurbished providing the customer with a product comparable to new at a fraction of the cost. Customers continue to realize the benefits of incorporating used equipment into their projects as it can be supplied in most cases quicker and at significant cost savings over the cost of new equipment. On-hand used equipment inventories continually change and are subject to sales volumes. Contact any of our sales professionals for details regarding availability of equipment types and sizes.

If you have any conveyor or material handling inquiry, please give any of our experienced and qualified installation, service or sales staff professionals a call and they would be happy to assist and help answer any of your questions. No matter the size or nature of the project you may be considering, contact any of our specialists to ensure all phases of the job are covered. They can be reached at Wecon Systems by calling (905) 624-6499 or alternately they can be contacted via e-mail through: info@weconsystems.com, service@weconsystems.com or sales@weconsystems.com. Our team of professionals generates "Guaranteed Results".

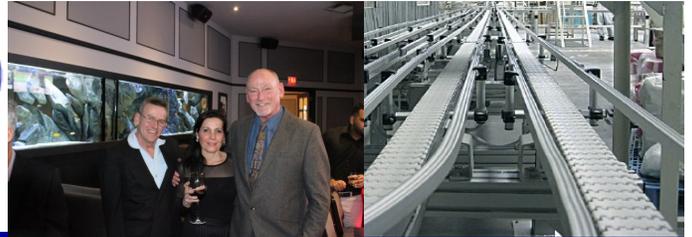
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Look Whose Leaving

Our very first employee Douglas Jones (19 + years) and his brother Steven Jones (10+ years) have announced their retirements. We want to thank both Douglas and Steven for imparting their knowledge, expertise, guidance and commitment to the company over the many years. Please join us in congratulating Douglas and Steven and wishing them both success in their new ventures and stages of their lives. A well-attended celebration honouring their contributions was held at 17 Steakhouse and Bar to reminisce and thank them for the roles they played in our growth and who we are today.



To fill one of the holes left by these retirements, Allan Wilkinson will be assuming the role of Shop Manager in conjunction with his role as Service Manager. Allan under Douglas' tutorage has been actively involved in augmenting changes to improve our capabilities and to help streamline our shop activities. Please join us in welcoming Allan to his challenging new role.

New Product Line

Wecon has most recently launched a new product line in association with our corporate business partner Dorner Manufacturing Corp. The FlexMove conveyor product line will be sold, assembled and distributed through our facilities. We are now an authorized distributor in Canada. This equipment is ideally suited in food, packaging, industrial automation, food processing, material handling, pharmaceutical, and medical applications. The conveyors are flexible, easy to integrate and reconfigure. We have set up an assembly cell in-house and will assemble and ship the entire conveyor from our facilities. To inquire about this new product line please contact any of our sales professionals. They can be reached at Wecon Systems by calling (905) 624-6499 or alternately they can be contacted via e-mail at: info@weconsystems.com or sales@weconsystems.com.



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