

# What's Happening At Wecon Systems



October 2015

Volume 10, Number 4

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- On-Going Projects
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- New Business Partner
- TGW Systems Training

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- New Products

## Contact Us

[whaws@weconsystems.com](mailto:whaws@weconsystems.com)

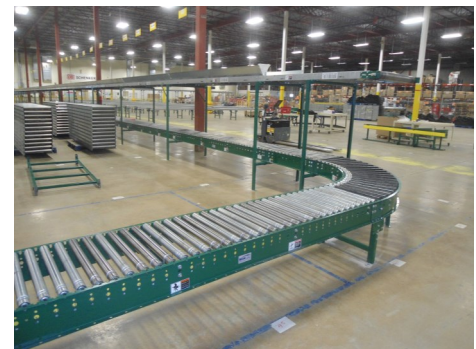
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## WELCOME

To the fourth and final edition of What's Happening at Wecon Systems "WHAWS" newsletter for the year 2015. This past summer didn't bring the unrelenting days of heat and humidity we typically have experienced and grown accustomed to in Southern Ontario. The first day of fall (autumnal equinox) has come and gone. The transition to fall is now upon us with each day growing visibly shorter as the nights become increasingly longer. With the change in seasons, trees have begun and continue to change colours and shed their leaves. Daylight savings time ends on November 1, 2015 in conjunction with the clocks being turned back providing us with more light in the morning. As summer draws to a close and autumn progresses, we take a moment to look back.

This past summer our installation and service crews continued to maintain a busy schedule. A somewhat slower pace in the shop has provided us with the opportunity to purge and update our used equipment inventory and determine what equipment we really have on hand. In addition, it has allowed us to compress manufacturing lead times benefitting you our customers with shorter lead times. The workload over the next few months continues to be very busy with several large installation projects forecast to commence. As always, we continue to direct and manage our manpower requirements to best satisfy our customer's needs. We are fortunate that our team is comprised of a diversified group of individuals that can be called upon to help out during those busy times to keep up with our customer commitments.

If you have any upcoming projects we would be happy to discuss the opportunities with you or your prospective client(s). If you have a question or inquiry, don't hesitate to call. Please remember, we can always find the time to support your day-to-day needs and requirements. To all of our customers and suppliers, thanks for supporting our requirements and allowing us to satisfy your material handling needs. Feel free to contact us at any time concerning your material handling questions or requirements. Be sure to check out the news and events tab on our webpage on a regular basis to keep updated on our current business activities.



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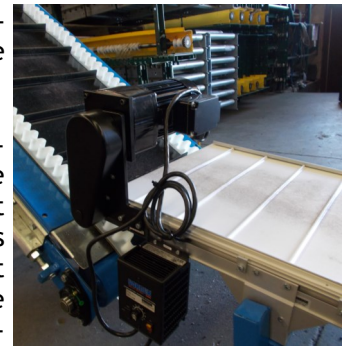
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## On-Going and Completed Projects

- The installation of a used conveyor system at a discount clothing retailer and distributor in Brampton has been completed. The system provides the customer with significant savings in the day to day manpower requirements within their facility. The system was comprised of a substantial amount of used equipment providing the customer with significant cost savings. A win, win situation for the customer.
- Locally we are installing a new sorter supplied by our business partner TGW Systems and reconfiguring the existing conveyor system at a computer distribution facility in Richmond Hill.
- The installation of several car stacking & turntable applications continues throughout metropolitan Toronto. Wecon is registered with TSSA as an elevating devices contractor for the installation of these parking garage lifts.



We maintain a wide assortment of good quality of used equipment that is available for sale. By providing customers with the option of supplying used equipment in lieu of new equipment the customer can realize the benefit of significant cost savings over the purchase of new equipment. Since used equipment changes hands in support of customer requirements, if you are looking for that special piece of equipment or simply just looking for something to help enhance your productivity please contact us for details and equipment availability.

Our sales staff and distributors have been busy quoting and actively pursuing new business opportunities. They are always available to assist and answer any customer inquiry. They can be reached at Wecon Systems by calling (905) 624-6499 or alternately they can be contacted via e-mail at: [info@weconsystems.com](mailto:info@weconsystems.com), [sales@weconsystems.com](mailto:sales@weconsystems.com) or [service@weconsystems.com](mailto:service@weconsystems.com)

## Thanksgiving Luncheon

In appreciation of the team's efforts and commitments, it was decided to hold a team appreciation Thanksgiving luncheon. The catered event gave us the chance and the opportunity to sit back and take a break away from the day to day challenges of work. It provided the team a "well deserved" moment to rejuvenate and revitalize in preparation for the upcoming season.



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## New Business Partner

We are pleased to announce and introduce the association with our new business partner Cornerstone Automation Systems Inc (CASI). We combined forces and joined Collin Russell from CASI during this past summers Packex - Toronto exposition. It provided us the opportunity to meet and greet several prospective customers and bring attention to our businesses as they relate to material handling and packaging automation systems. Wecon has been named as the sole reseller for CASI system applications in Canada.



## TGW Systems Training

Last month Rob Egerton (mechanical design) and Kevin Pollard (sales) had the opportunity to participate in TGW Systems TCI (The Conveyor Institute) training course. The training session provides insight, knowledge, know-how and practice with respect to TGW Systems products and services. If you have a question concerning any TGW Systems product or application please give them a call or contact any of our experienced, qualified and "Guaranteed Results" sales professionals. Wecon Systems is always available to assist you when it comes to designing your conveyor or material handling system. No matter the size of the project you may be considering, take a moment to contact any of our application and sales specialists to ensure all phases of the job are covered. Our sales professionals can be contacted directly or through [sales@weconsystems.com](mailto:sales@weconsystems.com). They would be happy to help and put a quote together for your project.

