

What's Happening At Wecon Systems



Apr 2011

Volume 6, Number 2

Welcome

To the second edition of What's Happening at Wecon Systems "WHAWS" newsletter for the year 2011. Spring is supposed to be "just around the corner" but the fluctuating temperatures and rainy weather we have been experiencing, suggests otherwise. When we begin to think winter is finally over, we get a sudden resurgence of cold weather and snow. As this newsletter is being written "spring break" has just concluded and people are beginning to anticipate the change of seasons. We will soon be bringing out the BBQ's and look forward to that opening round of golf. The spring season is expected to be extremely busy for us as we have finally been given the go ahead to begin the installation services for a local book distribution facility. In addition, we are waiting for a secondary supplier to complete the installation of a compactor at a printing facility in Vaughan. Once the compactor is in place, we can complete the final stages of the trash line installation and its commissioning.



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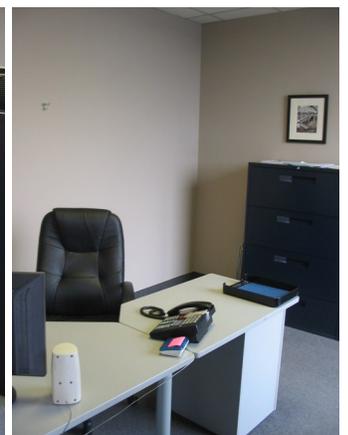
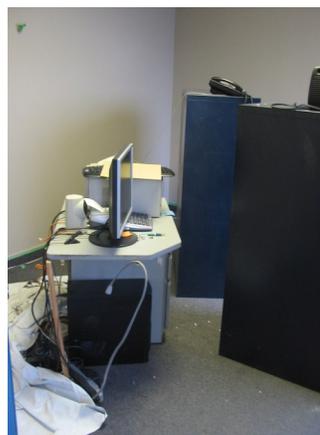
- New Products

As the year progresses, our customer base continues to grow. Welcome to our new business associates. To all of our customers and suppliers, thanks for supporting our requirements and allowing us to satisfy your material handling needs. Feel free to contact us at any time concerning your material handling questions or requirements. Be sure to regularly check the news and events tab on our web page to keep updated on our current business activities.

WHAT'S HAPPENING AT WECON SYSTEMS

A New Look

We have recently undergone some aesthetic renovations here at Wecon. If you happened to be at our offices recently you may have noticed some of these changes. We have tried to make these transitions as efficient and undistruptive as possible but apologize for any inconveniences this may have caused.



BEFORE

AFTER

Contact Us

whaws@weconsystems.com

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On-Going and Completed Projects

- The final installation and commissioning at a major printing facility located in Vaughan should be completed within the month.
- Our major business partner TGW Ermanco has been given the go ahead at a book distribution facility in Brampton. We are providing the installation services and expertise on their behalf.
- An independent safety audit was performed by a group of students from George Brown College. It was a requirement for one of their courses and provided the students and ourselves with information to see how we performed in relation to our safety requirements. We received very positive feedback. Thanks to all that were involved.
- Discussions are currently underway with a customer of popular apparel to provide the installation services for their revamped distribution center.
- Our service department continues to be busy keeping up with your requests for service, up-grades and modifications, and will always find the time to assist our valuable customers.
- For those projects on a tight budget, we have a large assortment of good quality used equipment that is available for sale. Customers thinking of revamping or upgrading your existing facilities to incorporate the benefits of a sorter should contact us. We recently received a narrow belt sorter that may satisfy your requirements. This and other used equipment can be purchased for significant savings over new equipment. If you are looking for that special piece or for something to enhance your productivity contact us for details and equipment availability.
- Just a reminder to all of our customers, our Instaveyor Program was designed to assist you with those quick delivery projects. We have identified some of the more popular conveyor models and sizes and guarantee they will be ready to ship within 5 working days after receiving the order or we pay the shipping. Contact us at sales@weconsystems.com to find out what models and sizes qualify within the scope of the program.
- Our sales staff and distributors have been extremely busy quoting and actively pursuing new business opportunities. They are always available to assist and answer any customer inquiry. They can be reached at Wecon Systems by calling (905) 624-6499 or alternately they can be contacted via e-mail at:



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New Projects

We have developed what we call a "core box" conveyor for the mining industry. This conveyor is a simple gravity conveyor that is designed to carry the customer's core boxes for viewing and comparison of core samples. The conveyor provides a "live" work table with five separate roller sections that allows core boxes to be transferred individually or in groups along the conveyor. The conveyor is fitted with an innovative fold-down end stop that enables core boxes to be held in one work area or transferred to the next. As additional core boxes are added to the conveyor, the fold-down end stop can be repositioned allowing the core boxes to be easily moved along the conveyor. The design permits the customer to reposition the conveyor's end stop without the need of tools. The conveyor is installed on supports that are assembled on a pitched diagonal plain sloping towards the front of the conveyor. This permits the customer to view core samples in relation to how they are positioned along the conveyor. The modular design allows for ease of modification in the field to accommodate additional units or a change in the configuration. Contact any of our sales professionals to obtain additional information, sales or service support on this product or any other product you may require.



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Up Coming Events

Please check our website or keep in touch with us for upcoming events. We can be contacted at info@weconsystems.com or at the office any time.