

What's Happening At Wecon Systems



Apr 2012

Volume 7, Number 2

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Contact Us

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Welcome

To the second edition of What's Happening at Wecon Systems "WHAWS" newsletter for the year 2012. We were very fortunate here in the GTA this past winter with significantly less than average snowfall being recorded. Spring it seems is within our grasp with the above normal temperatures we have been experiencing. Signs of spring are becoming more evident around us. As this newsletter is being written "spring break" has just concluded and people are looking forward to the change of seasons. For those of you that put away your BBQ's for the winter it will soon be time to clean and prepare them for a new season of grilling. Others will be looking forward to that opening round of golf. The spring season has kept us extremely busy. We were contacted to provide the man power to decommission a local distributor of seasonal merchandise in an extremely limited period of time. Recently our installers were in Regina Saskatchewan doing the installation of a conveyor system for a local agricultural equipment supplier. This job was awarded to us based on the success of a previous job we had completed for another division. The corporate entity was extremely pleased with the functionality and success of the original system resulting in the customer's decision to embark on the second project. The ensuing job consisted of basically a carbon copy of the original system at this second location. The customer realized the benefits associated with the operation of the original system and the ROI resulting from its implementation making it an easy decision to embark on this second project. On the local front, we have crews set to begin the installation services for a local book distribution facility. Our shop has kept busy providing support for all of these projects.

As the year progresses, our customer base continues to grow. Welcome to our new business associates. To all of our customers and suppliers, thanks for supporting our requirements and allowing us to satisfy your material handling needs. Feel free to contact us at any time concerning your material handling questions or requirements. Be sure to regularly check the news and events tab on our web page to keep updated on our current business activities.



WHAT'S HAPPENING AT WECON SYSTEMS

On -going and Completed Projects

- Our first airport baggage handling system has been installed. The equipment consisting of a check-in conveyor to convey the passenger's baggage from the public area of the terminal to the facilities baggage room is fully operational. Response from the facilities manager has been very positive with glowing reports ranging from our work ethic to the functionality of the equipment.
- We have completed the first phase for a system of batch deck conveyors for a local liquor distribution facility. Discussions continue with respect to additional upgrades to their existing equipment in support of their increasing volumes.

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On-Going and completed Projects—continued

- The decommissioning of a distributor of seasonal merchandise has been completed. Wecon took on the job at the request of the purchaser of the equipment with the understanding we would provide the installation services on their behalf at a later date.
- Our installation crews have been involved out of the province taking care of the installation of a system we supplied to a local agricultural distributor. The job consists of both used and new equipment and is basically a carbon copy of the system we previously supplied to another division.
- We continue to be in a holding pattern along with our major business partner TGW-Systems regarding the go ahead for the final installation of the equipment at a book distribution facility in Brampton. The customer continues to evaluate the timing of the installation to minimize disruption of their day-to-day operation. We eagerly await authorization to continue with the installation. Wecon is providing the installation services and expertise on behalf of TGW-Systems and their customer.
- Used equipment has provided the basis for several orders most recently shipped. More and more customers have realized the benefits of incorporating used equipment into their projects as they can be supplied in most cases quicker and at a fraction of the cost over new equipment. For those projects on a tight budget, we maintain a large assortment of good quality used equipment available for sale. On-hand used equipment inventories continually change and are subject to sales volumes. Contact us for availability and details.
- Our service department continues to be busy keeping up with your requests for service, up-grades and modifications, and will always find the time to assist our valuable customers.

Our sales staff and distributors have been extremely busy quoting and actively pursuing new business opportunities. They are always available to assist and answer any customer inquiry. They can be reached at Wecon Systems by calling (905) 624-6499 or alternately they can be contacted via e-mail at:

info@weconsystems.com

sales@weconsystems.com

service@weconsystems.com



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Up Coming Events

Our Annual BBQ is fast approaching. This event is scheduled to take place on July 19, 2012. To ensure you are included, please contact us at info@weconsystems.com or the office to add your name to our list of attendees. Please check our website or keep in touch with us for upcoming events. We can be contacted at info@weconsystems.com or at the office any time.

Milestones

April 1st, 2012, marks the 10 year anniversary of two of our employees, John Wilson and Son Nguyen. John and Son have been instrumental in representing the flexible conveyor line we supply. Please take a moment to congratulate these two individuals on reaching this significant achievement.



Wecon Systems will celebrate our 15th Anniversary on May 2, 2012. In a day and age where so many companies fail to make it beyond their initial anniversary it's wonderful to see a company that continues to grow, develop and succeed. Over the years, our team of dedicated employees has become known for providing our customers with high quality cost effective products. Our entire team is known to take the initiative to "go the extra step" providing our customers with a quality product and an unsurpassed level of service that they have grown accustomed to. We would like to thank all of our customers, suppliers and employees alike for without you this would not have been possible. Congratulations to everyone who has been involved in making this eventful milestone possible.



MATERIAL HANDLING SOLUTIONS THAT WORK

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