

What's Happening At Wecon Systems



April 2013

Volume 8, Number 2

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Contact Us

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WELCOME

To the second edition of What's Happening at Wecon Systems "WHAWS" newsletter for the year 2013. This past winter seems to have drawn out longer than usual as we were spoiled by the unseasonable weather we had experienced the preceding year. This year seemed to return to more normal levels of snowfall and sustained cold temperatures here in the GTA. As this newsletter is being written "spring break" has just concluded and the Vernal Equinox (first day of spring) has past us by. People are looking forward to seeing the end of winter and the change of seasons. Signs of spring are becoming more evident around us. Birds and animals are returning from their various states of hibernation. Trees are beginning to bud and spring bulbs are beginning to emerge and bloom as the ground begins to warm. A sure sign of spring is the opening of driving ranges and some of the golf courses in the various communities. For those of you that put away your BBQ's for the winter, now it's time to clean and prepare them for a new season of grilling.

The spring season has kept us extremely busy particularly in the field. We have several large installations on the go that continue to occupy much of our time. Recently we had a crew in the province of Alberta doing the installation for a local recycling facility. This and a subsequent west coast job where we only supplied the equipment were awarded to us based on the success of a job we had completed locally. The corporate entity was extremely pleased with the functionality and success of the original system resulting in their decision to embark on these two additional projects. The benefits associated with the operation of the original system and the ROI resulting from its implementation made it an easy decision for our customer to embark on these additional projects. On the local front, we have installation crews situated at a major sportswear distribution center, a juice bottling and distribution facility and a retail logistics distribution center within the GTA. Our shop has kept busy providing support for all of these projects.

As the year progresses, our customer base continues to grow. Welcome to our new business associates. To all of our customers and suppliers, thanks for supporting our requirements and allowing us to satisfy your material handling needs. Feel free to contact us at any time concerning your material handling questions or requirements. Be sure to regularly check the news and events tab on our web page to keep updated on our current business activities.



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On-going and completed projects

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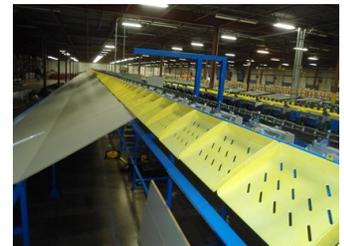
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- Our installers were involved and recently completed the installation of a conveyor system at a local recycling facility in western Canada. This job was awarded to us based on the merits of an installation we completed locally last fall.
- We continue to have installers on-site at a juice bottling and packaging facility within the city of Toronto. We have been providing installation services for equipment the customer has sourced and supplied in support of their requirements.
- The installation of equipment we supplied to a manufacturer and processor of frozen foods in eastern Canada has commenced. Wecon will be providing installation services and support for reconfiguring the customers' existing equipment.
- We are in the final stages of installing a "new" tilt tray sorter that was procured by a major sportswear distribution center from a European consortium. It is the first Mark IV sorter to debut in North America.
- The installation of a structural support platform, supplying additional conveyor equipment comprised of both new and used equipment and reconfiguring existing equipment for a local retail logistics distribution center has commenced.
- Next month we are scheduled to commence the installation of the initial structural support platform at an airport facility in eastern Canada.
- Used equipment has provided the basis for several orders most recently shipped. Customers continue to realize the benefits of incorporating used equipment into their projects as it can be supplied in most cases quicker and at a fraction of the cost over new equipment. For those projects on a tight budget, we maintain a large assortment of good quality used equipment available for sale. On-hand used equipment inventories continually change and are subject to sales volumes. Contact us for availability and details.
- Our service department continues to be busy keeping up with your requests for service, up-grades and modifications, and will always find the time to assist our valuable customers.
- Our sales staff and distributors have been extremely busy quoting and actively pursuing new business opportunities. They are always available to assist and answer any customer inquiry. They can be reached at Wecon Systems by calling (905) 624-6499 or alternately they can be contacted via e-mail at:



info@weconsystems.com
sales@weconsystems.com
service@weconsystems.com

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Sales Award

We were recently honored with the Bronze Sales Award from TGW-Ermanco. This is the fourth time we have received this award. We are proud to be associated with TGW-Systems as a business partner and integrator. They are a world leader in Sortation and Accumulation conveyors as well as a technology leader in material handling systems. If you have any questions concerning information, sales or service support pertaining to their products, please contact any of our sales professionals they will be happy to help possible.



Up Coming Events

Please check our website or keep in touch with us for upcoming events. We can be contacted at info@weconsystems.com or at the office any time.