

What's Happening At Wecon Systems



Apr 2014

Volume 9, Number 2

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Contact Us

whaws@weconsystems.com

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WELCOME

To the second edition of What's Happening at Wecon Systems "WHAWS" newsletter for the year 2014. This past winter seems to have drawn out longer than usual. The seemingly unrelenting amounts of snow and low temperatures we have encountered have most people anxiously waiting to see the end of winter and the onset of spring. As this newsletter is being written "spring break" has just concluded and the Vernal Equinox (first day of spring) has come and gone. Signs of spring are becoming more evident around us. As the days are getting longer, we are enjoying the extended periods of sunlight that accompanies the transition. People have begun to emerge from their winter routines to enjoy the arrival of the new season. We are beginning to see the return of birds and animals. Trees are beginning to bud and spring bulbs are beginning to emerge and bloom as the ground begins to warm. Players have reported to their respective Major League Baseball training camps and the startup of the regular season is a sure sign that spring has arrived.

The spring has been tenuous in keeping our employees busy particularly in the shop. A couple of our installation projects have been deferred to the upcoming months. We have been contracted to supply and install the equipment associated with the expansion to the trash line we previously installed at a paper publishing facility. This project was awarded to us based on the success of the original job we supplied making it an easy decision for the corporate entity to embark on this project. By providing the customer with a "turnkey" operation it meant they only had to deal with a single integrator rather than several individuals and trying to co-ordinate disciplines between them. We are beginning to prepare equipment for a food processing facility in the Golden Horseshoe area. Our business partner's Dorner Manufacturing Corp. and Ryson International Inc. will be providing the equipment and Wecon will provide the installation and integration services for this project.



As the year progresses, our customer base continues to grow. Welcome to our new business associates. To all of our customers and suppliers, thanks for supporting our requirements and allowing us to satisfy your material handling needs. Feel free to contact us at any time concerning your material handling questions or requirements. Be sure to regularly check the news and events tab on our web page www.weconsystems.com to keep updated on our current business activities.

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What Happening At Wecon

Enough Already

If you are like most of us you have had enough of winter. We decided to hold a bowling night to help kick start the spring everyone is so desperately looking forward to. The event was held at Classic Bowl in Mississauga who caters to corporate events such as this. Everyone who attended had a great time and it gave them a moment to forget about the winter blues.



On-going and Completed Projects

- We have begun work on the expansion of the trash line at a local paper publishing facility. The job encompasses the installation of additional ceiling hung conveyors, a panel and reconfiguring the existing equipment to facilitate our customer's new requirements. This project was awarded to us based on the success of the original job we supplied to the customer.
- The installation of equipment supplied by our business partners Dorner Manufacturing Corp and Ryson International to a manufacturer and processor of frozen foods in the Golden Horseshoe has commenced. Growth has dictated the need to expand into a larger facility. Wecon will be providing the control panels, installation services and support for reconfiguring the customers' existing equipment.
- The installation of a structural support platform, supplying additional conveyor equipment comprised of both new and used equipment and reconfiguring existing equipment for a local retail book distribution center has commenced.
- We have been awarded the installation activities associated with the automated storage and retrieval system (AS/RS) and associated conveyors at a bakery processing facility in the GTA.
- The installation of two car stackers has been deferred due to on-site construction delays. Unforeseen circumstances associated primarily with the weather have pushed out installation schedules.
- Customers continue to realize the benefits of incorporating used equipment into their projects as it can be supplied in most cases quicker and at a fraction of the cost over new equipment. For those projects on a tight budget, we maintain a large assortment of good quality used equipment available for sale. On-hand used equipment inventories continually change and are subject to sales volumes. Contact us for availability and details.
- Our service department continues to be busy keeping up with your requests for service, up-grades and modifications, and will always find the time to assist our valuable customers.

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On-going and Completed Projects—Continued

- Our sales staff and distributors have been extremely busy quoting and actively pursuing new business opportunities. They are always available to assist and answer any customer inquiry. They can be reached at Wecon Systems by calling (905) 624-6499 or alternately they can be contacted via e-mail at:

info@weconsystems.com
sales@weconsystems.com
service@weconsystems.com

Did You Know?

Did you know as a supplier and integrator we offer a complete line of material handling equipment (both new and used) supported by full manufacturing and service facilities? We provide our customer(s) with one stop shopping by providing turnkey solutions to their material handling needs and requirements. Unlike many of our competitors who supply control panels manufactured by panel building shops, from concept through design, Wecon manufactures, tests and inspects our control panels in-house. This ensures our control packages are specifically designed to meet the needs and requirements of your equipment not an "off the shelf" application that needs to be adapted to suit your needs. If you have any questions concerning information, sales or service support, please contact any of our sales or service professionals they will be happy to help and address your inquiries.



Up Coming Events

Please check our website or keep in touch with us for upcoming events. We can be contacted at info@weconsystems.com or at the office any time.