

What's Happening At Wecon Systems



July 2010

Volume 5, Number 3

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Contact Us

whaws@weconsystems.com

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Welcome

To the third edition of What's Happening at Wecon Systems "WHAWS" newsletter for the year 2010. As this newsletter is being written, the summer solstice representing the first day of summer and producing the longest elapsed period of daylight over the year has come and gone. As days now become shorter, we are hoping the better that average weather we have been experiencing this past spring, continues on throughout the summer.

Our installation crews were extremely busy this past spring and their work load continues to be extremely busy over the next few months. Please remember, we can always find the time to support your day-to-day needs and requirements.

We are excited with to be a major player with respect to the installation activities for one of our business partners for two local jobs. Installation work is currently underway for a tire assembly plant that supplies product to a local automotive manufacturer. Equipment for this facility has been supplied from a subsequent location that had been decommissioned. The same business partner has been awarded the job to supply new equipment and the installation of this equipment for a local book distribution center. Wecon will provide the expertise and manpower to bring this project together.

New business opportunities continue to be formulated with new and existing customers. As the year progresses, our customer base continues to grow. We welcome all of our new business associates. During this upcoming summer period, some of our customers and suppliers have begun to advise us of their intentions to take a summer shut down period. If you happen to be considering an upcoming project during this time period, please remember to get your orders released to us as soon as possible to ensure your job won't be delayed as a result of a summer shut down period.

To all of our customers and suppliers, thanks for supporting our requirements and allowing us to satisfy your material handling needs. Feel free to contact us at any time concerning your material handling questions or requirements. Be sure to check out the news and events tab on our webpage on a regular basis to keep updated on our current business activities

WHAT'S HAPPENING AT WECON SYSTEMS

System Sales

Building a Conveyor System can be a very complicated and involved operation. This is only one of the many reasons you should consider contacting an experienced, qualified and "Guaranteed Results" professional. Wecon Systems is always available to assist you when it comes to designing your Conveyor System. No matter the size of the project you may be considering, contact any of our application and sales specialists to ensure all phases of the job are covered.

Please contact any of our sales professionals at sales@weconsystems.com and we would be happy to put a quote together for your project.

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Up Coming Events

- Our Annual BBQ is fast approaching and has become one of the highlights of the summer for us. It gives us a chance to take a small break from our everyday activities and provides us with the opportunity to say "THANK YOU" to our customers and suppliers alike. The event is scheduled to take place on Wednesday July 21, 2010.



If you have not received your invitation please contact us to have your name included on the list. Please confirm your attendance by contacting us at info@weconsystems.com or at the office any time. We look forward to seeing you on July 21st.

- Plans for our Golf Tournament are underway. The highly anticipated annual event is to take place at the Granite Ridge Golf Club on Wednesday August 18, 2010. A formal invitation will be sent out within the near future. If you are interested in attending, and did not receive your invitation please contact us and we will ensure your name gets added to our list. Please confirm your attendance as soon as possible as attendance is limited. As in the past, we expect openings to fill up quickly so be sure to count yourself in. You can count on having a great time and lots of fun, just ask anyone who has previously attended this function. Details will follow.



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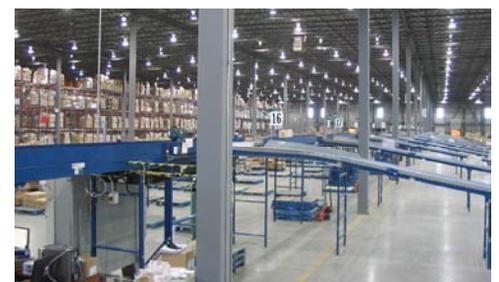
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- Phase 2 at a major retail goods Distribution Center located north of the city has been completed and the customer is now realizing the benefits from its implementation. The customer now has the ability to sort product to an additional 16 divert lanes through their Narrow Belt Sorter (NBS) system. The all encompassing system now incorporates a total of 31 sort lanes. The system has provided the customer with significant increases in rates and productivity resulting in significant cost savings.
- The preliminary phase of the contract at a major book distribution facility in Brampton has been completed. Our role consisted of the installation, start-up and commissioning of an assortment of new equipment supplied by our major business partner TGW Systems Inc.
- Through TGW Systems Inc we have been awarded the secondary contract to supply the installation, start-up and commissioning services for the balance of equipment and hardware for this book distribution facility.
- Our installation crews are currently working on the mechanical installation of a tire assembly plant in Brampton that supplies product to a local automotive manufacturer.
- Our service department continues to be busy keeping up with your requests for service, up-upgrades and modifications, and will always find the time to assist our valuable customers.
- On an on-going basis, we continue to receive an assortment of good quality used equipment that is available for resale. This used equipment can be purchased for significant savings over new equipment. If you are looking for that special piece or looking for something to enhance your productivity contact us for details and equipment availability. Our sales staff and distributors have been extremely busy quoting and actively pursuing new business opportunities. They are always available to assist and answer any customer inquiry. They can be reached at Wecon Systems by calling (905) 624-6499 or alternately they can be contacted via e-mail at:

info@weconsystems.com
sales@weconsystems.com
service@weconsystems.com



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New Products

Our business partner Transnorm System Inc has developed a Mini Edge® Belt Curve designed to transport small products around corners while maintaining product orientation and spacing. This belt curve can be utilized to convey a wide variety of products including specialized applications involving the conveyance of food grade and pharmaceutical products. For those applications involving food or pharmaceutical products, the Mini Edge® Belt Curves are available with FDA approved components. A single direct drive system is centrally located along the outside radius of the curve providing equal belt pull around the radius of the curve. In addition, this orientation can be utilized for those applications requiring a reversing flow of product. The Mini Edge® Belt Curves incorporate a lubrication free guidance system that virtually eliminates the need for routine maintenance resulting in significant savings in maintenance costs and servicing down time. Contact any of our sales professionals to obtain information, sales or service support on this product or any other product you may require.



Instaveyor Program

Our Instaveyor program is a quick delivery program we have developed to assist the customer with those quick delivery projects they may come across. We have identified some of the more popular conveyor models and sizes and guarantee they will be ready to ship within 5 working days after receiving the order or we pay the shipping. Contact us at sales@weconsystems.com to find out what models and sizes qualify within the scope of the program.