

# What's Happening At Wecon Systems



July 2011

Volume 6, Number 3

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## Contact Us

whaws@weconsystems.com

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## Welcome

To the third edition of What's Happening at Wecon Systems "WHAWS" newsletter for the year 2011. As this newsletter is being written, the summer solstice representing the first day of summer and producing the longest elapsed period of daylight over the year will soon be a memory. Days will soon become shorter. We are hoping the weather will take a turn with the unrelenting days of rain we have been experiencing this past spring coming to a halt. It seems that only our gardens and grass have appreciated this inclement weather. The "dog days of summer" are only around the corner and we will soon be wishing for relief from the heat and humidity associated with the summer.

Our installation crews continue to be extremely busy. Jobs that had been delayed are now in full swing with the customers anxiously looking to get the work completed. Please remember, we can always find the time to support your day-to-day needs and requirements.

As the year progresses, our customer base continues to grow. Business opportunities continue to be formulated with new and existing customers. We welcome all of our new business associates and existing customers alike. Please remember during the upcoming summer period, some of our suppliers like to take this opportunity to schedule summer shut downs. If you happen to be considering an upcoming project during this time period, please remember to get your orders released to us as soon as possible to ensure your job won't be delayed as a result of a pending summer shut down period.

To all of our customers and suppliers, thanks for allowing us to satisfy your material handling needs and supporting our requirements. Feel free to contact us at any time concerning your material handling questions or requirements. Be sure to check out the news and events tab on our webpage on a regular basis to keep updated on our current business activities.

## WHAT'S HAPPENING AT WECON SYSTEMS

### New Sales Professional

We are proud to announce the newest member of our sales team. Mr. Erik Fisker has now joined us and brings with him his years of extensive knowledge and expertise in the Material Handling Field. Erik can be reached through the office at (905) 624-6499, alternately on his cell phone at (416) 420-6999, or via e-mail at [efisker@weconsystems.com](mailto:efisker@weconsystems.com). Join us in welcoming Erik to the company. For those of you that have never met Erik, please take a moment to call and



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### New Sales Professional—continued

introduce yourself. For those of you that know and have had dealings with Erik in the past, acquaint yourself with him in his new environment.

If you are looking for that special piece of equipment or simply just inquiring, please give any of our experienced, qualified and "Guaranteed Results" sales professionals a call. Wecon Systems is always available to assist you when it comes to designing your Conveyor or Material Handling System. No matter the size of the project you may be considering, contact any of our application and sales specialists to ensure all phases of the job are covered.

Please contact any of our sales professionals directly or through [sales@weconsystems.com](mailto:sales@weconsystems.com) and they would be happy to put a quote together for your project.

### On Going and Completed Projects

- The preliminary phase of the contract at a major book distribution facility in Brampton has been completed. Our role consisted of the installation, start-up and commissioning of an assortment of new equipment supplied by our major business partner TGW Group.
- Phase two of the contract is on-going. Our role is to supply the installation, start-up and commissioning of an assortment of new equipment and hardware supplied by our major business partner TGW Group. This phase of the project incorporates the latest generation Matrix shoe sorter and will be the first in Canada.
- We are in the final stages of commissioning the trash conveyor at a major newspaper distribution facility in Vaughan.
- Our service department continues to be busy keeping up with your requests for service, up-grades and modifications, and will always find the time to assist our valuable customers.
- On an on-going basis, we continue to receive an assortment of good quality used equipment that is available for sale. This used equipment can be purchased for significant savings over new equipment. If you are looking for that special piece or looking for something to enhance your productivity contact us for details and equipment availability.
- Our sales staff and distributors have been extremely busy quoting and actively pursuing new business opportunities. They are always available to assist and answer any customer inquiry. They can be reached at Wecon Systems by calling (905) 624-6499 or alternately they can be contacted via e-mail at:



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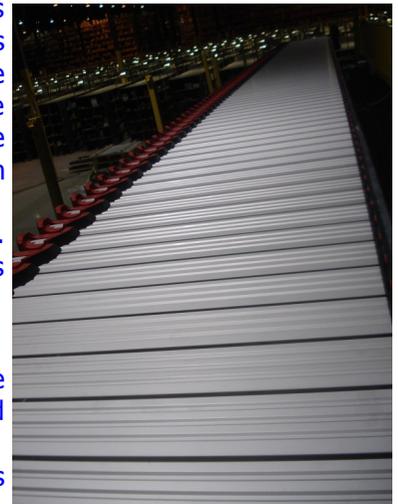
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## New Products

Our business partner TGW Group has developed what they call the Natrix which is the latest generation of sliding shoe sorters. This equipment provides effective sortation of products exhibiting a wide range of sizes and weights into multiple discharge lanes. Depending on the application, the shoe sorter can be configured to discharge product from one or both sides of the machine. Products are conveyed on a sorter bed consisting of extruded aluminum profiles. Precision sliding shoes glide across these profiles diverting the products into pre-determined discharge lanes. The system has been designed so that it can utilize various types of discharge lanes including powered or gravity applications.

The Natrix is a high performance, quiet, low maintenance modular conveyor that is designed for easy assembly and reconfiguration. Contact any of our sales professionals to obtain additional information, sales or service support on this product or any other product you may require.



## Up Coming Events

Our Annual BBQ is fast approaching and has become one of the highlights of the summer for us. It gives us a chance to take a small break from our everyday activities and provides us with the opportunity to say "THANK YOU" to our customers and suppliers alike. This year the event is scheduled to take place on Thursday July 21, 2011. If you have not received your invitation please contact us to have your name included on the list. Please confirm your attendance prior to July 15, 2011 by contacting us at [fmaci@weconsystems.com](mailto:fmaci@weconsystems.com) or at the office any time. We look forward to seeing you on July 21st.



Plans for our Golf Tournament are underway. The highly anticipated annual event is scheduled to take place on Wednesday August 24, 2011 at the Granite Ridge Golf Club. Formal invitations will be sent out in the near future with details to follow. If you are interested in attending or can possibly help by donating a prize please contact us at [fmaci@weconsystems.com](mailto:fmaci@weconsystems.com) or at the office any time. Don't be disappointed; confirm your attendance as soon as possible as space is limited.