

# What's Happening At Wecon Systems



Oct 2012

Volume 7, Number 4

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## Contact Us

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## WELCOME

To the fourth and final edition of What's Happening at Wecon Systems "WHAWS" newsletter for the year 2012. The transition from summer to fall has begun with each day visibly growing shorter as the nights become longer. The grass and gardens have welcomed the intervals of rain we have recently experienced and so badly needed. As the summer draws to a close and the kids are going back to school, we take a moment to look back. This past summer has been particularly busy for our installation and service crews. We continue to direct and manage our manpower requirements to best satisfy our customer's needs. On several occasions our shop personnel have been called upon to help out in the field and vice versa. Thanks! We are fortunate to have a team of diversified employees to call upon to help out during those times of need allowing us to keep up with our customer commitments.

During this time period, we were able to take a moment to sit back and enjoy two of our much anticipated corporate events. Our Annual B.B.Q. in July followed by our Annual Golf Tournament in August. Both were well attended and comments from those who attended were well received.

The workload of our shop, installation and service personnel continues to be very busy. If you have any upcoming projects we would be happy to discuss the opportunities with you or your prospective client(s). If you have a question or inquiry, don't hesitate to call. Please remember, we can always find the time to support your day-to-day needs and requirements.

To all of our customers and suppliers, thanks for supporting our requirements and allowing us to satisfy your material handling needs. Feel free to contact us at any time concerning your material handling questions or requirements. Be sure to check out the news and events tab on our webpage on a regular basis to keep updated on our current business activities.

## WHAT'S HAPPENING AT WECON SYSTEMS

### Annual BBQ

Our Annual BBQ was held on July 19, 2012. The event was a huge success enjoyed by all. The annual event has become a much anticipated event for our customers and suppliers alike and provides us with the opportunity to say "THANK YOU". The event provided an abundance of great food and time to meet, re-acquaint and socialize with those responsible for our successes. Again, thanks to everyone who attended and to those involved in making this event such a tremendous success.



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## WHAT'S HAPPENING AT WECON

### Annual Golf Tournament

Our Annual Golf Tournament took place on August 15, 2012 at the Granite Ridge Golf Club. The tournament was well attended with a full complement of golfers. We encountered a short cloudburst during early play but it never dampened any spirits. As the inclement weather cleared, it brought forth cooler temperatures allowing for a terrific finish to the tournament. The day was a tremendous success with each participant treated to a great day of golf, some laughs and a terrific meal. Who will ever forget that orange shirt?

Thanks Mike, we look forward to next year's apparel. The group consisting of Peter Roell, Mike Gauci, Don Campbell and Greg Farrow took home the bragging rights for the coming year after a play off on the putting green. We want to thank all of you who participated, but the success of the day cannot go unmentioned without thanking those individuals and companies who generously donated gifts towards the event. THANK YOU for your continued support. If you attended, we hope you enjoyed yourselves as much as we did. A special thanks to the organizing committee and the staff of Granite Ridge Golf Club for another successful day.



### On Going and Completed Projects

- We provided a significant number of staging tables manufactured to stringent postal specifications that were distributed nationwide.
- Currently, we are in the final stages of installing and commissioning a system comprised of both new and used equipment at a logistics facility here in Mississauga. Phase 2 has been released and scheduled to follow.
- The shop is in the final stages of manufacturing the equipment, for an electronics recycler here in Mississauga. Wecon provided the customer with a cost effective solution to its material handling requirements. Installation and commissioning is forthwith and the customer is looking forward to its completion in order to begin its recycling activities.
- The contract to supply and install equipment upgrades for a manufacturer and processor of frozen foods located in eastern Canada has been delayed by the customer. The installation is expected to commence sometime in October. The equipment requirements are to be fulfilled utilizing a combination of motorized driven roller conveyor supplied by our business partner TGW-Systems in conjunction with an assortment of used equipment.
- We have supplied a considerable amount of used equipment in support of customer requirements. However, we still maintain a wide assortment of good quality used equipment in our inventory that is available for sale. This provides

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### On Going and Completed Projects

the customer with the option of purchasing used equipment at significant savings over new equipment. If you are looking for that special piece or simply just looking for something to help enhance your productivity please contact us for details and equipment availability.

- Our sales staff and distributors have been busy quoting and actively pursuing new business opportunities. They are always available to assist and answer any customer inquiry. They can be reached at Wecon Systems by calling (905) 624-6499 or alternately they can be contacted via e-mail at:

info@weconsystems.com  
sales@weconsystems.com  
service@weconsystems.com



### New Products

Wecon most recently developed and supplied a pneumatically operated 3-strand gravity roller lift station to transfer pallets. The transfer was developed based on the customer's requirement to convey pallets from the main conveyor line. The design incorporates a series of three rows of rollers installed between adjacent rollers within the lift station. The location of each row corresponds to the location of the stringers or bottom deck boards of a pallet. When a pallet is required to be transferred from the main line the operator activates a foot control to pneumatically elevate the lift station. As the lift station rises, the pallet is elevated above the height of the rollers on the main line. The rollers in the lift station are installed in a frame that is pitched from the main line enabling the force of gravity to convey the pallet from the main line.



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